

# IPDF TECHNICAL ASSISTANCE

## Phase I

### INCEPTION

- ▶ Decision to explore PPP option (IA)
- ▶ Register PPP project with IPDF (IA)
- ▶ Assign Project Manager (IPDF)
- ▶ Draft terms of reference and Appoint Transaction Advisor (IPDF/IA)
- ▶ Negotiate and finalize contract with Transaction Advisor (IPDF/IA)

## Phase II

### FEASIBILITY STUDY

- ▶ Feasibility Study (TA)
  - Solution option analysis
  - Project due-diligence
  - Value Assessment
  - Economic valuation
  - Procurement plan
- ▶ Evaluate recommendations of Transaction Advisor (IPDF/IA)
- ▶ Estimate viability gap funding or concessionary requirements (IPDF/IA/TA)
- ▶ Market testing (IPDF/TA)
- ▶ Review market test results (IPDF/TA)
- ▶ Determine final PPP design parameters (IPDF/TA/IA)
- ▶ Review by IPDF Project Feasibility Committee (IPDF/TA)
- ▶ Recommend to IPDF, for long-term fixed rate local currency financing to fill any market gaps (IPDF/TA)
- ▶ If required, project submitted to Viability Gap Funding Committee (IPDF/TA)

## Phase III

### PROCUREMENT

- ▶ Draft tender documents (RFQ, RFP, draft contract) (IPDF/TA/IA)
- ▶ Pre-qualify parties (IPDF/TA/IA)
- ▶ Issue request for proposals with draft contract (IPDF/IA/TA)
- ▶ Receive bids (IPDF/IA/TA)
- ▶ Evaluate bids by comparing bids with feasibility study and each other (IPDF/TA/IA)
- ▶ Select preferred bidder and negotiate (IPDF/TA/IA)
- ▶ Financial Closure – Agreements finalized and signed (IPDF/TA/IA/MoF/Private Party)
- ▶ Close-out report and case study (TA)

## Phase IV

### DEVELOPMENT DELIVERY EXIT

IPDF: Infrastructure  
Project Development  
Facility

IPFF: Infrastructure  
Project Finance Facility

IA: Implementing Agency

MOF: Ministry of Finance

TA: Transaction Advisor